Quarterly Field Report

makesPDF research

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This report is the shared reference document used to compare PDF creation approaches. It contains **bold**, *italic* and a link so every tool is exercised the same way.

Summary

- Orders grew 18% quarter on quarter.
- Two new sites opened in the East region.
- Return rates fell below 2% for the first time.

1. Collect site figures.
2. Reconcile with finance.
3. Publish the report.

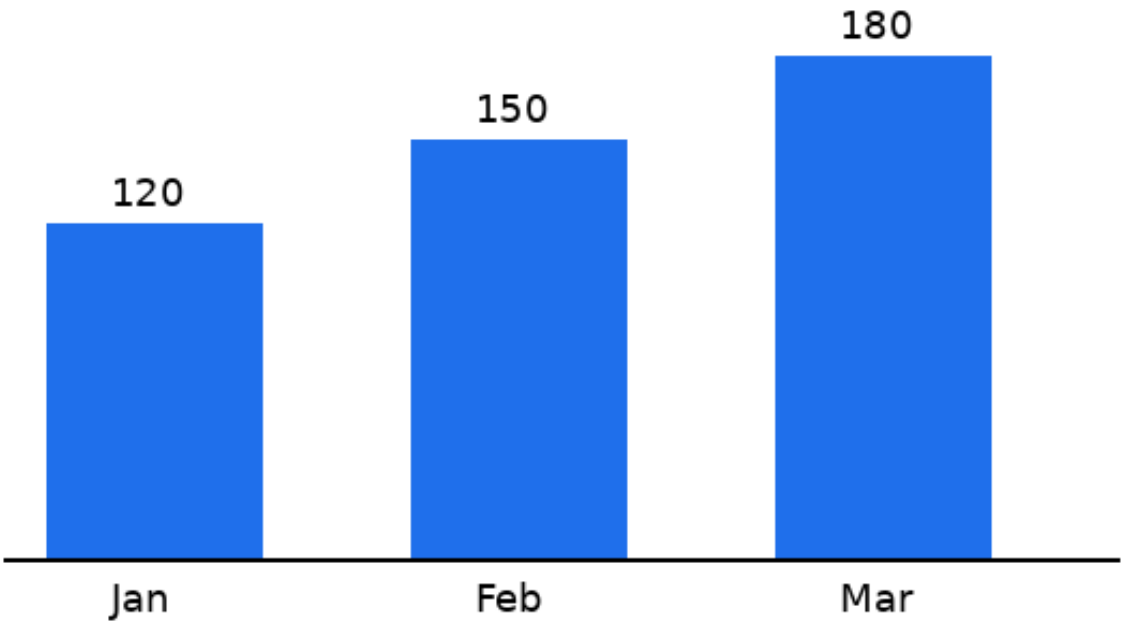


Figure 1: Bar chart of monthly orders: January 120, February 150, March 180.

Results by site

The table below is long enough to break across a page.

Site	Region	Orders	Revenue (USD)
North site 01	North	120	4,980.00
South site 01	South	157	6,515.50
East site 01	East	194	8,051.00
West site 01	West	231	9,586.50
Central site 01	Central	268	11,122.00
North site 02	North	305	12,657.50

Site	Region	Orders	Revenue (USD)
South site 02	South	342	14,193.00
East site 02	East	379	15,728.50
West site 02	West	416	17,264.00
Central site 02	Central	453	18,799.50
North site 03	North	490	20,335.00
South site 03	South	127	5,270.50
East site 03	East	164	6,806.00
West site 03	West	201	8,341.50
Central site 03	Central	238	9,877.00
North site 04	North	275	11,412.50
South site 04	South	312	12,948.00
East site 04	East	349	14,483.50
West site 04	West	386	16,019.00
Central site 04	Central	423	17,554.50
North site 05	North	460	19,090.00
South site 05	South	497	20,625.50
East site 05	East	134	5,561.00
West site 05	West	171	7,096.50
Central site 05	Central	208	8,632.00
North site 06	North	245	10,167.50
South site 06	South	282	11,703.00
East site 06	East	319	13,238.50
West site 06	West	356	14,774.00
Central site 06	Central	393	16,309.50
North site 07	North	430	17,845.00
South site 07	South	467	19,380.50
East site 07	East	504	20,916.00
West site 07	West	141	5,851.50
Central site 07	Central	178	7,387.00
North site 08	North	215	8,922.50

Notes

Figures include the Zürich, São Paulo and 東京 (Tokyo) offices. Status: ✓ reconciled. Launch status: 🚀 on track ✅