QUOTATION

Warehouse Management System — Phase 2

Northline Integration Co.
northline.example.com
sales@northline.example.com

QUOTE NO.	REFERENCE	DATE ISSUED	VALID UNTIL
QT-2026-00318	RFQ-RIV-2026-017	18 April 2026	**18 May 2026 (30 days)**

FROM

Northline Integration Co.
88 Mercer Street, 4th Floor New York, NY 10012
United States
Tel: (212) 555-0177
Email: sales@northline.example.com
Tax ID: EIN 32-7781942
Contact: Priya Shah, Solutions Architect

PREPARED FOR

Riverside Manufacturing Holdings, LLC
1200 Industrial Boulevard, Building C Portland, OR 97201 United States
Attn: Sarah Chen, Director of Operations
Email: sarah.chen@riverside.example.com
Tel: (503) 555-0233

PROJECT **Warehouse Management System — Phase 2** Design and implementation of a bar-code-driven inventory workflow across three distribution centres, including integration with the existing ERP and driver-tablet app.

SCHEDULE OF CHARGES

Category	Description	Qty	Unit	Unit Price	Amount
Labour	Discovery & process mapping — on-site workshops across the three distribution centres, stakeholder interviews, current-state documentation.	48	hours	$195.00	$9,360.00
Labour	Solution design & ERP integration blueprint — API contracts, data-mapping, acceptance criteria.	72	hours	$210.00	$15,120.00
Labour	Implementation & configuration — barcode workflow build, ERP adapter, driver-tablet app integration.	160	hours	$185.00	$29,600.00
Labour	User training (three two-day on-site sessions, up to 15 attendees per cohort).	6	days	$1,800.00	$10,800.00
Materials	Rugged handheld barcode scanners — Zebra TC22, includes charging cradle and 3-year warranty.	18	units	$845.00	$15,210.00
Materials	Wi-Fi access-point upgrade kit for cold-storage bays (ruggedised enclosure, PoE).	6	units	$620.00	$3,720.00
Subscription	Northline Connect — annual platform subscription, unlimited users, 99.9% SLA.	1	year	$9,600.00	$9,600.00

Labour subtotal	$64,880.00
Materials subtotal	$18,930.00
Subscriptions subtotal	$9,600.00
Subtotal	**$93,410.00**
Multi-site commitment discount (4%)	– $3,736.40
Taxable amount	$89,673.60

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Sales Tax (NY 8%)	$7,173.89
TOTAL (USD)	**$96,847.49**

PAYMENT SCHEDULE	AMOUNT
30% deposit on acceptance	**$29,054.25**
Balance on completion (Net 30)	**$67,793.24**

SCOPE OF WORK

Included: requirements discovery, solution design, barcode workflow implementation, ERP adapter, driver-app integration, user training, one year of platform subscription and standard support. Not included: hardware beyond the items listed, ongoing managed services past the first year, changes to the existing ERP outside the documented integration points.

TERMS & CONDITIONS

This quote is valid for 30 days from the date of issue. Prices are held in USD and exclude shipping and on-site travel expenses, which will be billed at cost with receipts. A 30% deposit is required on acceptance; the balance is invoiced on project completion and payable Net 30. Work commences within ten business days of deposit receipt and signed statement of work. Either party may terminate with fourteen days' written notice; billed work to date is payable on termination.

ASSUMPTIONS & NOTES

Pricing assumes access to non-production ERP and VPN credentials within five business days of kick-off. Delays to access will shift delivery dates by the equivalent duration.

ACCEPTANCE To accept this quote, please sign below and return by email to sales@northline.example.com, or reply with written confirmation referencing the quote number.

Authorised signature

Dated

Printed name

PREPARED BY
Priya Shah
Solutions Architect
priya.shah@northline.example.com
(212) 555-0179