QUOTE

Warehouse Management System — Phase 2

Northline Integration Co.
northline.example.com · (212) 555-0177
sales@northline.example.com

QUOTE #	REFERENCE	DATE	VALID UNTIL (30 DAYS)
QT-2026-00318	RFQ-RIV-2026-017	18 April 2026	**18 May 2026**

FROM

Northline Integration Co.
88 Mercer Street, 4th Floor New York, NY 10012
United States

Priya Shah — Solutions Architect
sales@northline.example.com · (212) 555-0177
EIN 32-7781942

PREPARED FOR

Riverside Manufacturing Holdings, LLC
1200 Industrial Boulevard, Building C Portland, OR 97201 United States

Sarah Chen — Director of Operations
sarah.chen@riverside.example.com · (503) 555-0233

PROJECT SUMMARY

Design and implementation of a bar-code-driven inventory workflow across three distribution centres, including integration with the existing ERP and driver-tablet app.

Line Items

Category	Description	Qty	Unit	Unit Price	Amount
Labour	Discovery & process mapping — on-site workshops across the three distribution centres, stakeholder interviews, current-state documentation.	48	hours	$195.00	$9,360.00
Labour	Solution design & ERP integration blueprint — API contracts, data-mapping, acceptance criteria.	72	hours	$210.00	$15,120.00
Labour	Implementation & configuration — barcode workflow build, ERP adapter, driver-tablet app integration.	160	hours	$185.00	$29,600.00
Labour	User training (three two-day on-site sessions, up to 15 attendees per cohort).	6	days	$1,800.00	$10,800.00
Materials	Rugged handheld barcode scanners — Zebra TC22, includes charging cradle and 3-year warranty.	18	units	$845.00	$15,210.00
Materials	Wi-Fi access-point upgrade kit for cold-storage bays (ruggedised enclosure, PoE).	6	units	$620.00	$3,720.00
Subscription	Northline Connect — annual platform subscription, unlimited users, 99.9% SLA.	1	year	$9,600.00	$9,600.00

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BY CATEGORY

Labour	$64,880.00
Materials	$18,930.00
Subscription	$9,600.00

Subtotal	$93,410.00
Multi-site commitment discount (4%)	-$3,736.40
Taxable amount	$89,673.60
Sales Tax (NY 8%)	$7,173.89
Total (USD)	**$96,847.49**

PAYMENT SCHEDULE

30% deposit on acceptance	**$29,054.25**
Balance on completion (Net 30)	**$67,793.24**

PREPARED BY

Priya Shah
Solutions Architect
priya.shah@northline.example.com
(212) 555-0179

SCOPE

Included: requirements discovery, solution design, barcode workflow implementation, ERP adapter, driver-app integration, user training, one year of platform subscription and standard support. Not included: hardware beyond the items listed, ongoing managed services past the first year, changes to the existing ERP outside the documented integration points.

TERMS

This quote is valid for 30 days from the date of issue. Prices are held in USD and exclude shipping and on-site travel expenses, which will be billed at cost with receipts. A 30% deposit is required on acceptance; the balance is invoiced on project completion and payable Net 30. Work commences within ten business days of deposit receipt and signed statement of work. Either party may terminate with fourteen days' written notice; billed work to date is payable on termination.

NOTES

Pricing assumes access to non-production ERP and VPN credentials within five business days of kick-off. Delays to access will shift delivery dates by the equivalent duration.

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Acceptance

To accept this quote, please sign below and return by email to sales@northline.example.com, or reply with written confirmation referencing the quote number.

Authorised signature _____ Printed name _____

Title _____ Date _____