MONTHLY KPI REPORT

September 2026 Performance

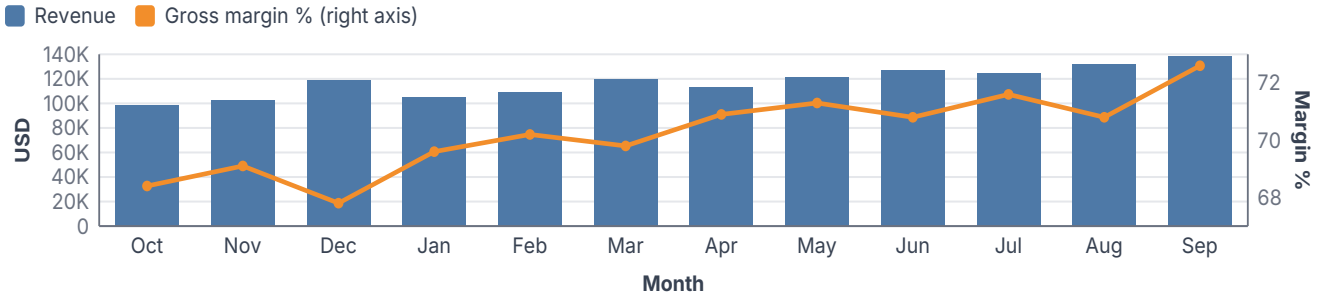
Reporting month: 1–30 September 2026

PREPARED FOR
Board of Directors

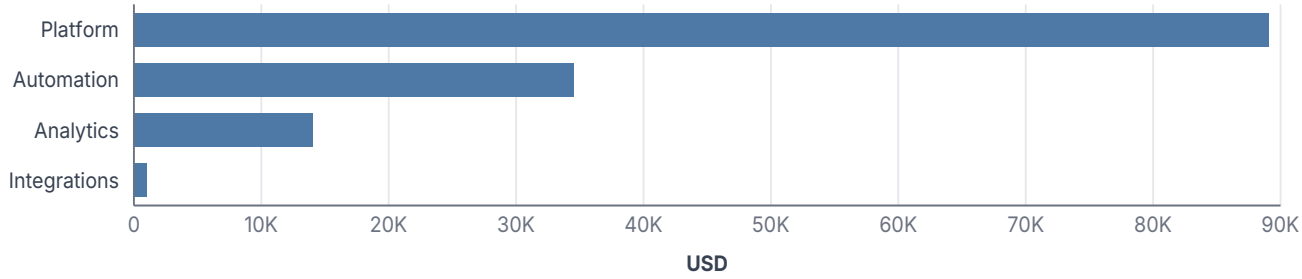
PREPARED ON
2 October 2026

REVENUE	GROSS MARGIN	ACTIVE CUSTOMERS	MONTHLY CHURN
$138.6k	72.6%	1,284	1.8%
+12.4% vs last month	+1.8 pts vs last month	+184 vs last month	−0.3 pts vs last month

Revenue and gross margin — trailing 12 months



Revenue by product line — September



Top customers by MRR

Customer	Plan	Seats	MRR
Kestrel Logistics	Enterprise	320	$16,800.00
Ardent Health Group	Enterprise	240	$12,480.00
Northwind Retail	Scale	180	$9,180.00
Bluepeak Financial	Scale	140	$7,420.00
Tidewater Energy	Growth	96	$4,980.00
		Total MRR — top accounts	**$50,860.00**

COMMENTARY

September closed at $138.6k, up 12.4% on August and 41% year on year. Growth was led by Platform seat expansion at Kestrel Logistics and the first full month of Automation Suite billing. Gross margin held above 72% despite the EU residency migration. Churn improved to 1.8% as the targeted save motion cleared the legacy Q3-2025 cohort. Watch-item for October: enterprise median time-to-close has drifted from 48 to 56 days.